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LEGAL PUBLISHERS

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America's Leading
Lawyers for Business

McLane

McLane, Graf,
Raulerson & Middleton
Professional Association

2009

The Client's Guide

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is ranked in Chambers USA 2009 as follows:

NEW HAMPSHIRE

CORPORATE/COMMERCIAL

Corporate/Commercial
Leading Firms
Band 1
McLane, Graf, Raulerson & Middleton

Leading Individuals
Band 1
Samuels Richard A <i>McLane, Graf, Raulerson & Middleton</i>
Band 3
Burke Steven M <i>McLane, Graf, Raulerson & Middleton</i>
Norris Daniel J <i>McLane, Graf, Raulerson & Middleton</i>

Corporate/Commercial: Tax
Leading Individuals
Band 1
Burke Steven M <i>McLane, Graf, Raulerson & Middleton</i>
Hughes John E <i>McLane, Graf, Raulerson & Middleton</i>
Zorn William V A <i>McLane, Graf, Raulerson & Middleton</i>

Corporate/Commercial: Bankruptcy
Leading Individuals
Band 1
Foster Joseph A <i>McLane, Graf, Raulerson & Middleton</i>

Band 1

McLane, Graf, Raulerson & Middleton Professional Association

This full-service firm has a group of 25 talented commercial corporate practitioners who have the capacity and strength to handle complex transactions. The group handles a range of corporate matters, from advising clients in the renewable energy sector to advising financial institutions on acquiring business within and outside of New Hampshire. It has a wide client base and regularly represents large energy, retail and manufacturing companies on M&A matters. The group is well respected by peers, one of whom admitted: *"It's so good we actually learn a lot from how it does things."* **Richard Samuels** leads the corporate department and is a top-class transactional lawyer. His practice covers a wide variety of corporate issues, such as governance, M&A transactions and securities. Clients say: *"He's a thoughtful, experienced, balanced lawyer who's focused on delivering the*

goods." **Daniel Norris** enjoys a fine reputation for his corporate practice, and concentrates on M&A, divestitures and corporate finance transactions. He represents many clients in the insurance, real estate, construction and professional services industries. **Steven Burke** is a down-to-earth, extremely capable lawyer with a strong background in tax-related matters; he represents small and mid-sized businesses. **Joseph Foster** chairs the firm's bankruptcy group and covers all aspects of bankruptcy, reorganizations and restructurings. His corporate clients range from small private lenders to national financial institutions. **John Hughes** chairs the tax practice and specializes in advising closely held businesses on a wide range of tax matters. He is noted for building successful working relationships with clients. **William Zorn** concentrates on federal and state tax planning and is highlighted for his attention to detail and for adding a personal touch to his advice to clients.

ENVIRONMENT

Environment
Leading Firms
Band 1
McLane, Graf, Raulerson & Middleton

Leading Individuals
Band 1
Smith Gregory H <i>McLane, Graf, Raulerson & Middleton</i>
Band 2
Needleman Barry <i>McLane, Graf, Raulerson & Middleton</i>
Quinn Michael J <i>McLane, Graf, Raulerson & Middleton</i>

Band 1

McLane, Graf, Raulerson & Middleton Professional Association

This *"intelligent, well-coordinated team provides quality, reliable advice to its clients"* and handles many of New Hampshire's most significant environmental matters. Supported by the firm's commercial litigation department, the environment team advises large commercial clients on environmental liability issues. The team comprises five full-time and two part-time environmental specialists. It has a strong indus-

trial client base in the state with a special focus on large energy companies, manufacturers and water supply companies. Trial lawyer **Gregory Smith** leads the group and brings valuable disputes experience to the table. His practice encompasses a wide range of matters, while also focusing on the energy and transportation industries. **Barry Needleman** represents a huge range of regional and national clients in environment-related matters, while **Michael Quinn** is well known for his practical advice and for representing policyholders in disputes with insurance companies.

LABOR & EMPLOYMENT

Labor & Employment
Leading Firms
Band 1
McLane, Graf, Raulerson & Middleton

Leading Individuals
Band 1
Johnson Linda S <i>McLane, Graf, Raulerson & Middleton</i>
Band 2
Chatfield Andrea G <i>McLane, Graf, Raulerson & Middleton</i>
Band 3
Parent Jennifer L <i>McLane, Graf, Raulerson & Middleton</i>
Shilling Cameron G <i>McLane, Graf, Raulerson & Middleton</i>

Band 1

McLane, Graf, Raulerson & Middleton Professional Association

This comprehensive labor and employment practice is a strong force in the New Hampshire market, and is praised by clients for its great value for money. The 12-strong team advises regional companies on the full range of issues, including litigation and risk management; it is also highly regarded for its expertise in pensions and tax, and regularly represents professionals. Sources say the group is “*proactive in avoiding things escalating to litigation.*” Leading the group, **Linda Johnson** is “*a very able and talented employment practitioner*” who works in litigation

and provides risk management advice. She is highlighted for her capabilities in discrimination claims and is “*knowledgeable, confident and responsive.*” **Andrea Chatfield** focuses on providing employment advice to corporate clients. Her work is praised for being reliable and practical. **Jennifer Parent** is a respected litigator and devotes a considerable portion of her time to employment-related matters. She defends employers against all kinds of claims and is particularly strong in sexual harassment, gender and pregnancy discrimination cases. **Cameron Shilling** brings his skills as a commercial litigator to his labor and employment work.

LITIGATION: General Commercial

Litigation: General Commercial
Leading Firms
Band 1
McLane, Graf, Raulerson & Middleton

Band 1

McLane, Graf, Raulerson & Middleton Professional Association

This long-established and well-respected litigation group houses 40 skillful, business-minded attorneys who handle a wide range of litigation matters, especially in the environment, manu-

facturing and public sectors. The team enjoys an excellent reputation with interviewees, who say: “*You only ever hear great things about them.*” The practice is also increasingly active outside the state. “*A smart and well-rounded attorney,*” **David Wolowitz** specializes in healthcare-related matters, but also does general commercial counseling work. The vastly experienced **Jack Middleton** is recommended by peers as a “*talented trial lawyer and a real gentleman.*” Another interviewee added: “*His contribution has made this team a commercial litigation powerhouse.*” One of the top commercial litigators in the state, **Bruce Felmy** is respected by his clients for being

highly accessible and responsive. In addition to his general commercial workload, his practice includes work for the financial sector. **Wilbur Glahn** is renowned for his “*bright, thorough and thoughtful style in the courtroom,*” and for his work in the corporate, shareholders dispute, tax and employment arenas. **Thomas Donovan** is a solid attorney with a strong understanding of commercial litigation and IP issues. Rising talent **Scott Harris** is a general commercial litigator focused on the local market. Peers respect his “*aggressive and energetic way of doing things.*”

REAL ESTATE

Real Estate
Leading Firms
Band 1
McLane, Graf, Raulerson & Middleton

Leading Individuals
Band 1
Rotch Peter B <i>McLane, Graf, Raulerson & Middleton</i>
Band 3
Connell Linda C <i>McLane, Graf, Raulerson & Middleton</i>

Real Estate: Land Use
Leading Individuals
Band 2
Hildreth Thomas W <i>McLane, Graf, Raulerson & Middleton</i>

Band 1

McLane, Graf, Raulerson & Middleton Professional Association

As part of one of the largest firms in New Hampshire, this real estate practice has expanded significantly over recent years. Its widely acclaimed work focuses primarily on regional clients, and clients value its vast expertise and skillful practitioners. **Peter Rotch** is recognized

as a top real estate practitioner. He has a wide-ranging practice and is much praised by clients for his experience and skill. **Linda Connell** is another experienced real estate lawyer. She advises institutional clients on a variety of work in this field and is especially adept in title, land use and development work. **Thomas Hildreth** devotes a considerable amount of his time to land use and zoning work. Clients say he is an intelligent lawyer and very easy to work with.

MCLANE, GRAF, RAULERSON & MIDDLETON, PA

THE FIRM

2009 Managing Partner: Mark C Rouvalis

2010 Managing Partner: Gregory H Smith

Senior Partner: Jack B Middleton

Number of partners: 39

Number of other lawyers: 50

FIRM OVERVIEW: With nearly 90 lawyers and more than 25 legal assistants McLane advises a variety of domestic and international corporate clients with their legal needs in the greater New England area. The firm has three offices in New Hampshire and opened a Massachusetts location in 2008 to accommodate Boston-area clients. The TradeCenter 128 office in Woburn has a particular emphasis on Real Estate, Corporate including Energy, Utility and Telecommunications, Employment and Trust and Estates Law. McLane is the largest full-service law firm in the state and counts among its lawyers a Regent and Fellows of the American College of Trial Lawyers, Real Estate Lawyers, Environmental Lawyers, Tax Counsel, and Trust and Estates Counsel. The 2009 edition of The Best Lawyers in America recognizes 32 of the firm's lawyers. Firm members have drafted legislation, including the Business Corporation and Limited Liability Company Acts of New Hampshire, and are the authors of the State of New Hampshire's Environmental Law Handbook, McLane's lawyers are licensed in New Hampshire, Massachusetts, Maine, Connecticut and Rhode Island; as well as in New York, Pennsylvania, Washington, District of Columbia, Georgia, Ohio, Arizona, Missouri, Nebraska and New Mexico. Current members of the firm have served as Attorney General in New Hampshire, as former in-house and General Counsel, as Presidents of the New Hampshire and New England Bar Associations and as Secretary of the American Bar Association. The McLane Law Firm is a member of TerraLex, the premier international and interstate association of independent law firms.

MAIN AREAS OF PRACTICE:

Corporate: The firm's Corporate Department advises clients on merger and acquisition transactions and securities matters, including public and private offerings of equity securities, as well as entity formation, governance, commercial matters and all aspects of corporate finance. The department has industry focus areas in the energy, healthcare, manufacturing, technology and financial services industries. Representative transactions for publicly and privately held clients range from \$10 million to \$1 billion.

Environmental: The Environmental Practice covers administrative law and litigation under all the major federal environmental laws and their state program analogues. The firm's lawyers have extensive experience in Superfund and state hazardous waste cases, Clean Air Act, Clean Water Act, wetlands, TSCA, EPCRA, NEPA, energy facility siting, and natural resource law, in both permitting and enforcement cases. The firm has handled cases throughout New England, New York, Georgia, South Carolina, and California.

Commercial Litigation: Commercial litigation is a major focus of the firm's work. It received top New Hampshire honors in this practice area in Chambers USA from the first edition to the present. McLane trial lawyers appear extensively in state and federal courts, and increasingly in jurisdictions beyond New England. The firm's experience in insurance recovery and contribution actions on behalf of utilities for environmental claims has attracted national interest and recently brought that team of attorneys litigation in New York, South Carolina, and Connecticut. McLane attorneys also handle a wide range of contract disputes, intellectual property claims, unfair competition and antitrust cases, and corporate governance claims.

Energy & Utility Law: The firm represents gas, telephone, and water utilities; competitive energy suppliers; small power producers and other wholesale electric generators; wireless communications companies; utility holding companies; municipalities and industrial and commercial customers of electric utilities. Recent work includes extensive work on restructuring of the electric and gas industries, electric and water municipalization litigation, gas, electric and water rate proceedings and numerous financings.

Employment: Representation includes defending and prosecuting claims, workplace audits, managerial and workforce training programs, development of personnel policies and practices, and consultation and advice on the challenges employers face every day, including internal employee complaints, responding to government investigations, or resolving disability, compensation, benefits, misconduct and termination issues.

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Energy & Utility Law	Steven V Camerino, Sarah B Knowlton
Employment	Linda S Johnson
Tax	Steven M Burke
Real Estate	Linda C Connell
Intellectual Property	Mark A Wright
Trust & Estates	William VA Zorn
Family	David Depuy, Jeanmarie Papelian

Real Estate: The firm's Real Estate Practice advises clients throughout New England on general commercial and construction financing, land use matters, leasing, and other aspects of real estate and business ownership. The firm recently obtained on behalf of a client all permits for an electric generating station producing competitive-cost power. Representation included the acquisition of all real estate, easements for the transmission lines and all environmental and regulatory work for the new 16-mile, interstate gas transmission pipeline.

Tax: The firm's Tax Department, the largest in the state of New Hampshire, represents individuals, and businesses, buyers and sellers, in a variety of tax-related transactions, planning and issues. McLane's tax lawyers represent clients in every phase of contact with the IRS and state revenue agencies, including audit, collection, appeals, abatement requests, and dispute resolution. When necessary, litigators experienced in tax matters assist in any matters that require litigation.

Intellectual Property: The firm's Intellectual Property Practice represents clients on a wide range of US and international intellectual property matters. In litigated matters, the group has helped large software companies, such as Microsoft Corporation, protect their copyright ownership in software against piracy and counterfeiting. The Intellectual Property Group handles all aspects of intellectual property protection, including patent, trademark, copyright, trade secret, licensing and e-commerce law.

Family Law: The firm's Domestic Law Group handles all aspects of family law, including the preparation and execution of prenuptial agreements, adoptions, legal separations, divorce and annulments. Some members are trained Collaborative Law Practitioners and trained Marital Mediators.

CLIENTS

Abbott Laboratories; Algonquin Power Fund; Banknorth, N.A.; BAUER Nike Hockey U.S.A., Inc.; BayCorp Holdings; Brady Sullivan Properties, LLC; EI Paso Energy; Hitchiner Manufacturing Co., Inc.; National Grid, Bank of America, the Masiello Group; Dartmouth College, Irving Oil, Microsoft Corporation; St. Paul's School; Synagro Technologies, Inc; and Verizon Communications.

